

# Solving the Teacher Shortage How to Attract and Retain Excellent Educators

## Anne Podolsky, Tara Kini, Joseph Bishop, and Linda Darling-Hammond

## Introduction

For the past decade, I've worked at a school where 97% of the children qualify for free and reduced-price lunch. I stay because the school climate is good for children and teachers alike. I stay because my principal is wonderful, supports us, does what's best for children, and because I trust her. I stay because my colleagues are gifted teachers and good company and because I continually learn from them.<sup>2</sup> – A 20-year public school teacher in Minneapolis

Attracting and retaining excellent educators is one of the most important drivers of a well-functioning education system a system that must prepare diverse students with complex needs to participate in today's knowledge-driven economy. However, a recent surge in the demand for teachers, alongside a diminishing supply and a steady rate of teachers leaving the profession, threatens students' academic and economic welfare.<sup>3</sup> Teachers who leave the profession prematurely hurt student learning<sup>4</sup> and cost taxpayers. For example, one study found that replacing teachers who leave—which can cost in today's dollars as much as \$20,000 per teacher in a large urban district—produces a national price tag of \$8.5 billion a year.<sup>5</sup>

Recruiting and retaining excellent educators is especially urgent in schools serving concentrations of low-income students and students of color, because teacher attrition disproportionately impacts their schools.<sup>6</sup> In 2012–13, almost one in 10 teachers in high-poverty public schools left the profession. In contrast, fewer than one in 15 teachers in low-poverty schools did so.<sup>7</sup> The persistently higher rates of turnover in high-poverty, high-minority schools contribute to a concentration of inexperienced and underprepared teachers in these schools.<sup>8</sup>

The federal government, states, and districts must invest in comprehensive human capital systems to prepare and retain competent and committed teachers for long-term careers in the classroom. The policies pursued will influence the quality of the nation's more than 3.1 million public school teachers<sup>9</sup> and have long-term impacts on student learning, especially for students in the most underserved communities.

Based on a review of an extensive body of research on teacher recruitment and retention, we identify five major factors, and related policies, that influence teachers' decisions to enter, stay in, or leave the teaching profession. Those factors are:

- 1. Salaries and other compensation.
- 2. Preparation and costs to entry.
- 3. Hiring and personnel management.
- 4. Induction and support for new teachers.
- 5. Working conditions, including school leadership, professional collaboration and shared decision-making, accountability systems, and resources for teaching and learning.

As figures 1 and 2 suggest, these factors capture many of the reasons teachers say they leave, as well as the conditions under which those who have left say they would consider returning to teach.

## Abstract

A highly competent teacher workforce is a necessary foundation for improving children's educational outcomes, especially for those who rely most on schools for their success. Yet in the United States, shortages in the teaching force have been growing across the country, reaching crisis proportions in some teaching fields such as mathematics, science, and special education—and in locations where wages and working conditions are least attractive.<sup>1</sup>

This brief reports on a research review that finds that the most effective policies for attracting and retaining strong educators include increasing their compensation and improving their preparation, professional support, and working conditions, as well as improving district and school management practices that otherwise create obstacles to recruitment and retention. We describe research-based strategies at the district, state, and federal levels that can be used to enable schools to strengthen teacher quality.

The full paper can be found at https://learningpolicyinstitute.org/ product/solving-teacher-shortage and join the conversation on Twitter at #SolvingTeacherShortages.



The percentage of voluntary leavers who rated the factor as extremely or very important in their decision to leave. Percentages do not add to 100 because teachers can select multiple factors.

Source: LPI analysis of the Teacher Follow-up Survey (TFS), 2013, from the Schools and Staffing Surveys, National Center for Education Statistics.

### Figure 2: What Would Bring the Leavers Back?



 $0\% \quad 10\% \quad 20\% \quad 30\% \quad 40\% \quad 50\% \quad 60\% \quad 70\% \quad 80\%$ 

The percentage of leavers who rated the factor as extremely or very important in their decision to return. Percentages do not add to 100 because teachers can select multiple factors.

Note: The most frequently cited factor (the availability of full-time teaching positions) may have been related to the timing of the 2011-12 National Center for Education Statistics survey, which was conducted during a time of budget cuts and teacher layoffs, during the Great Recession. Source: LPI analysis of the Teacher Follow-up Survey (TFS), 2013, from the Schools and Staffing Surveys, National Center for Education Statistics.

# **Salaries and Other Compensation**

Teachers' salaries affect the supply of teachers, including the distribution of teachers across districts, and the quality and quantity of individuals preparing to be teachers.<sup>10</sup> Salaries also appear to influence teacher attrition: Teachers are more likely to quit when they work in districts with lower wages.<sup>11</sup> While there is variation across and within states, teacher salaries in the U.S. are generally lower than those offered to other college graduates. Even after adjusting for the shorter work year in teaching, beginning teachers nationally earn about 20% less than individuals with college degrees in other fields, a wage gap that can widen to 30% by mid-career.<sup>12</sup> Moreover, the difference between teachers' compensation as compared to other workers with a college degree has grown larger over time. In 1994, public school teachers earned a similar compensation (including salary, health benefits, and pension) as other workers with a college degree.<sup>13</sup> In 2015, teachers earned 11% less in total compensation (including benefits).

In addition, great inequities in teacher salaries among districts within the same labor market leave some high-need, underresourced districts at a strong disadvantage in hiring. For example, an analysis of nationally representative data found that the best-paid teachers in low-poverty schools were earning 35% more than their counterparts in high-poverty schools.<sup>14</sup>

Resources matter in several ways. For example, Alishia Morris, a 4th grade teacher who transferred to a district 15 miles across the border in Arkansas after six years of teaching in Oklahoma, described her decision: "It wasn't the school's fault. If it was, it wouldn't have been so difficult for me to leave. It's just that Arkansas has more resources-they just make teaching easier." By teaching in Arkansas, Morris received a salary increase of \$8,000 to \$9,000 from the \$33,500 she made at Westville (in Oklahoma). In Arkansas, she also has reading and mathematics facilitators to help with her students, as well as a \$500 annual allowance for classroom materials.15

To improve the recruitment and retention of excellent teachers:



States and districts can increase teacher salaries in schools and communities where salaries are not competitive or able to support a middle-class lifestyle. To do this, some **states** have funded statewide salary minimums that raise and equalize pay, as well as salary incentives for accomplishments such as National Board Certification or taking on additional responsibilities. **Districts** can negotiate salary structures that incentivize retention and make compensation packages more competitive in the local labor market.



2. States and districts can use federal levers in the new Every Student Succeeds Act (ESSA) to provide lowincome schools and districts with additional resources to attract and retain high-quality teachers. To improve educator quality, Title II of ESSA includes funding that can be used, among other things, for the development of career-advancement opportunities that provide differential pay, as well as other incentives to recruit and retain teachers in high-need academic subjects and low-income schools. Moreover, districts should be mindful of resource/salary inequities associated with inequitable distributions of teachers, and, as required by ESSA, identify and establish a plan for addressing resource inequities, which **states** are responsible for monitoring.



3. The federal government should enforce ESSA's provisions for funding and teacher equity. Districts also can take advantage of the weighted student funding pilot program under ESSA to help equalize access to experienced, in-field, and expert teachers, using this funding flexibility on initiatives to attract and retain high-quality teachers in low-income schools and in programs serving English learners and special education students.<sup>16</sup>



4. States and districts can increase teachers' overall compensation by offering housing incentives. Such incentives include money for expenses such as rent, relocation, and down payment assistance, as well as discounted homes and subsidized teacher housing. Given the paucity of existing research on these strategies, the **federal** government and **states** also should fund research to study how these types of creative compensation structures impact teacher recruitment and retention.

# **Preparation and Costs to Entry**

Having strong preparation for teaching enhances teachers' sense of efficacy and their effectiveness, improving student outcomes.<sup>17</sup> Strong preparation also increases the likelihood that teachers will remain in the profession.<sup>18</sup> A comprehensive preparation typically includes observing others teaching, student teaching at least a full semester, receiving feedback, taking courses in teaching methods, learning theory, and selecting instructional materials. Teachers who enter the profession without these elements of preparation have been found to be two to three times more likely to leave the profession than those who are comprehensively prepared.<sup>19</sup>

In spite of the benefits of comprehensive preparation for teachers and their students, a growing share of teachers are are entering the profession before having completed, or sometimes even begun, their training.<sup>20</sup> These teachers are disproportionately concentrated in low-performing schools serving large proportions of low-income and minority students.<sup>21</sup> Given the rising costs of higher education, including teacher training, and the lack of access to financial aid, many prospective teachers may rationally choose pathways in which they can earn a salary while undergoing training, rather than taking on debt they must repay while earning a low salary. Evidence shows that willingness to enter a lower-paying field is tied to the level of debt candidates must carry.<sup>22</sup> Accordingly, the cost of comprehensive preparation coupled with an often low salary contributes to many teachers entering the classroom unprepared, negatively influencing student outcomes, and culminating in teachers leaving the profession.

Financial assistance for preparation can make a substantial difference. For example, Irene Castillon (a recipient of service scholarships and forgivable loans and a sixth-year teacher in a school with more than 90% low-income and Latino students) commented that, "Without the financial assistance, I don't think that I would have enrolled in a teacher preparation program and pursued a master's degree [in Stanford's teacher preparation program]."<sup>23</sup>

To improve the recruitment and retention of excellent teachers:



Federal and state governments can provide service scholarships and loan forgiveness programs to attract prospective teachers to the fields and locations where they are needed most. Successful programs cover all or a large percentage of tuition; target teachers for high-need fields and schools; recruit academically strong and committed teachers; and commit recipients to teach with reasonable financial consequences if they do not fulfill the commitment.



2. States and districts can develop teacher residencies. Urban and rural teacher residencies have been successful in recruiting talented candidates in high-need fields to work as paid apprentices to skilled expert teachers as part of their preparation. This allows novices to earn an income and gain experience while completing a credential in return for a commitment to teach for several years. **Districts**, in partnership with local institutions of higher education, could develop teacher residencies by investing a portion of the funds they receive under Title II of ESSA, as well as accessing funds under Higher Education Act (HEA) Title II and AmeriCorps, partnering closely with local institutions of higher education to support the development of these programs. The **federal** government should increase existing investments in the teacher residency model (e.g., Teacher Quality Partnership Grants) to support the creation or expansion of additional teacher residency programs in high-need districts.



**3. States** and **districts** can create local pathways into the profession, such as high school career pathways and Grow Your Own teacher preparation models. These programs recruit talented individuals from the community to a career in education and help them along the pathway into the profession.

# **Hiring and Personnel Management**

After teachers complete their preparation, they face the challenge of finding a teaching job. District and school practices related to hiring and supporting teachers influence the quality of teachers hired, as well as teachers' decisions to enter, stay in, or leave the profession. These practices can also affect student achievement.<sup>24</sup> Important factors include:

- Timing of hiring: Late hiring of teachers—caused by late state budgets, difficulty predicting teacher needs, and delaying hiring until transferring teachers are placed—negatively affects teacher recruitment and retention and student achievement.<sup>25</sup>
- Information in the hiring process: Schools and districts sometimes hire teachers based on inadequate information because they have outdated technology, poor capacity to transmit information, and limited time for candidate interviews and demonstration lessons.<sup>26</sup>
- School and district support for mobile teachers: One in 10 teachers who left after the 2012 school year cited a move
  or geographic issue as important in their decision to leave teaching.<sup>27</sup> The most frequently cited barriers to continuing
  to teach after a move include the expense and time associated with each state's licensure procedures, the loss of
  the level of tenure and seniority when teachers leave a state or district (and related effects on their salary), and the
  negative effects of mobility on teacher pensions.<sup>28</sup>

In the words of Kilian Betlach, an elementary school principal in Oakland, CA, "Hiring is hard, and hiring is the single most important thing you can do to improve your school."<sup>29</sup>

To improve the recruitment and retention of excellent teachers:



Districts and schools can strengthen hiring practices to ensure decisions are made as early as possible with the best candidate pool and based on the best information possible. Some high-performing schools and districts invest substantial time in a multi-step hiring process that allows the school staff and candidate to assess their fit based on extensive information, including teaching demonstration lessons and school visits in which the candidate meets other teachers and staff.



States and districts can revise timelines for voluntary transfers or resignations so that hiring processes can take place as early as possible, ideally in the spring of the prior school year. In order to give school leaders better visibility into their hiring earlier in the school year, states and districts can implement incentives for teachers to submit their intent to resign or retire earlier in the school year and also require that the voluntary transfer process be completed earlier. States can also implement incentives to encourage state legislatures to pass budgets on time.



Districts can build training and hiring pipelines by developing Grow Your Own programs and residencies, while developing systems to monitor and address teacher turnover. Grow Your Own programs recruit talented individuals from the community to a career in education and help them along the pathway into the profession so they can return to teach in the community. Teacher residencies are district-university partnerships that recruit talented candidates to work as paid apprentices to expert teachers in high-need fields while candidates simultaneously complete their credential and commit to teach for several years.
 Districts can also develop strong partnerships with local teacher preparation programs that create pipelines to hiring. Long Beach Unified School District in southern California has aggressively pursued this strategy, which according to the superintendent, allows prospective teachers to "'lear[n] the Long Beach way' while enabling the district to vet teachers and encourage strong candidates to apply."<sup>30</sup> States can support these approaches by providing grants and expertise to districts interested in implementing Grow Your Own or residency models or local partnerships.



**States** and **districts** can reduce unnecessary barriers to entry for veteran teachers moving from other states and districts. **Districts** can offer salaries commensurate with experience so that veteran teachers who want to transfer into the district do not lose salary credit. **States** can create cross-state pensions for teachers. Current benefit plans, which are often not portable across states or districts, cause many teachers to leave the profession when they relocate. Portable plans, such as TIAA-CREF's model for college faculty, should be explored for p-12 teachers. **States** can develop reciprocity agreements with other states to attract mobile, out-of-state teachers. **States** might also consider investing in the design and implementation of online hiring platforms where teachers can easily identify the steps necessary to be hired by the state or transfer into the state.

# **Induction and Support for New Teachers**

After districts hire talented teachers, strong induction and support for novice teachers can increase their retention, accelerate their professional growth, and improve student learning.<sup>31</sup> The most effective induction programs include mentoring, coaching, and feedback from experienced teachers in the same subject area or grade level as the novice teacher; the opportunity for novice teachers to observe expert teachers; orientation sessions, retreats, and seminars for novice teachers; and reduced workloads and extra classroom assistance for novice teachers.<sup>32</sup> Teachers who receive this set of supports have been found to stay in teaching at rates more than twice those of teachers who lack these supports.<sup>33</sup> However, only a small proportion of teachers receive this comprehensive system of support.<sup>34</sup>

Although mentoring and induction programs have become more widely available in the United States over the past two decades, there is great variability in the quality of these programs. High-poverty schools tend to have weaker programs, which is where early career teachers generally face more complex and diverse student needs and challenges.<sup>35</sup>

To improve the recruitment and retention of excellent teachers:





**States** and **districts** can invest in high-quality induction programs. **States** and **districts** can develop induction and mentoring programs using ESSA Title II funds and competitive grant funds, such as the Supporting Effective Educator Development program.

# **Working Conditions**

Teaching conditions—which also define learning conditions for students—are a strong predictor of teachers' decisions about where to teach and whether to stay. Working conditions are often much worse in high-poverty than in low-poverty schools and contribute to high rates of teacher turnover in these schools.<sup>36</sup> Four factors related to working conditions are consistently cited by teachers in high- and low-poverty schools as important in their career decisions:

- 1. School leadership and administrative support: Administrative support is often the top reason teachers identify for leaving or staying in the profession or in a given school, outweighing even salary considerations for some teachers.<sup>37</sup>
- 2. Accountability systems: Approximately 25% of public school teachers who left the profession in 2012 reported that dissatisfaction with the influence of school assessment and accountability measures on their teaching or curriculum was extremely or very important in their decision to leave.<sup>38</sup> Many teachers have said that the focus on testing, test preparation, and a narrower, mandated curriculum has reduced their ability to teach in ways they feel are more effective.<sup>39</sup>
- 3. Resources for teaching and learning: Schools with sufficient instructional materials and supplies, safe and clean facilities, reasonable student-to-teacher ratios, and adequate support personnel can positively affect teacher retention rates and influence the kind of teaching and learning that can occur.<sup>40</sup> The reverse is also true: Inadequately resourced schools are a factor in teacher turnover.<sup>41</sup>

4. Opportunities for professional collaboration and shared decision-making: Teachers' career decisions are shaped by their connectedness to a team working toward a common shared purpose.<sup>42</sup> Opportunities for teacher collaboration and input into decision-making are key factors.

School leadership strategies are a critical component of teacher support. For example, one principal of a school with little turnover described her efforts to involve teachers in the decision-making process:

I have a style that encourages people to share their opinions, to talk through issues, to try to reach consensus. When necessary, I will make a clear decision and say, 'This is the way it has to be.' But when I can, I really try to view my role as the facilitator of an entire team.<sup>43</sup>

Similarly, providing dedicated time for teacher collaboration supports teachers' success. As one teacher noted:

The third-grade team, we try to plan together. We teach pretty much the same curriculum, but we, within our own room, we do our own style of teaching it. So, we stay with the same units, and we plan the same field trips...You feel like you're supported.<sup>44</sup>

To improve the recruitment and retention of excellent teachers:



States can invest in the development of high-quality principals by establishing strong preparation standards for administrators. States and the federal government can invest in the development of high-quality principals who work to include teachers in decision-making and foster positive school cultures. Effective principal preparation programs are fundable under Title II of ESSA, as are principal mentoring and professional development opportunities to continuously hone effective school leadership skills throughout the career. States and districts can apply for funds from ESSA's School Leader Recruitment and Support Program, which authorizes competitive grants to recruit and train principals for high-need schools.



States and districts can survey teachers to assess the quality of the teaching and learning environment and to guide improvements. One example is the Teaching, Empowering, Leading and Learning (TELL) survey, with questions—about a school's culture, a principal's leadership, and relationships among colleagues—that are strong predictors of teachers' job satisfaction and career plans.<sup>45</sup> This can be supported through Title II of ESSA.

**3. States** and the **federal** government can incentivize professional development strategies and the redesign of schools to provide for greater collaboration. Systematic and sustained collaboration among teachers requires changes in scheduling and resource allocation so that teachers have the time necessary for productive collaboration, which improves teacher efficacy and retention. **Districts** and schools should update school design, scheduling, and the allocation of resources in order to provide teachers with the time necessary for productive collaboration.<sup>46</sup>

# Conclusion

Recruiting and retaining excellent teachers is critically important for the success of future generations, especially for those living in underserved communities. Fortunately, decades of research on the factors that contribute to attracting and keeping teachers in the classroom can guide strategies to meet this challenge. Local contexts will determine what set of research-based policies are most appropriate for a given state, district, or school to ensure their teachers lead rather than leave the profession. A comprehensive set of policies is needed to address our emerging teacher shortage and to ensure every child is taught by a competent, committed teacher.

# Why Do Teachers Leave?

Increasing the number of teachers entering the profession is one strategy for reducing the teacher shortage, but we also need to address the persistent problem of teacher turnover. Each year, more than 200,000 teachers leave the profession, with nearly two out of three leaving for reasons other than retirement. **What is contributing to the teacher exodus?** 



#### **Inadequate Preparation**

Beginning teachers with little or no preparation are 2<sup>1</sup>/<sub>2</sub> times more likely to leave the classroom after one year compared to their well-prepared peers.



Complete source information available in: Podolsky, A., Kini, T., Bishop, J., & Darling-Hammond, L. (2016). Solving the Teacher Shortage: How to Attract and Retain Excellent Educators. Palo Alto, CA: Learning Policy Institute.

## Endnotes

- Leib Sutcher, Linda Darling-Hammond, and Desiree Carver-Thomas, A Coming Crisis in Teaching? Teacher Supply, Demand, and Shortages in the U.S. (Palo Alto, CA: Learning Policy Institute, 2016).
- 2. Kirsten Ragatz, "Counterpoint: Why Do Teachers Leave the Toughest Schools?," *Star Tribune*, March 26, 2014, <u>http://www. startribune.com/counterpoint-why-do-teachers-leave-the-toughestschools/252548431.</u>
- Leib Sutcher, Linda Darling-Hammond, and Desiree Carver-Thomas, A Coming Crisis in Teaching? Teacher Supply, Demand, and Shortages in the U.S. (Palo Alto, CA: Learning Policy Institute, 2016).
- Matthew Ronfeldt, Susanna Loeb, and James Wyckoff, "How Teacher Turnover Harms Student Achievement," *American Educational Research Journal* 50, no. 1 (2013): 4–36.
- 5. Thomas G. Carroll, Policy Brief: The High Cost of Teacher Turnover, Prepared for the National Commission on Teaching and America's Future (Washington, DC: 2007). The study calculated the cost of attrition in 2007 at \$4,366 in a small rural district and \$17,872 in a large urban district. From 2007 to 2016, inflation was approximately 16%. We updated the costs to include the inflation adjustment using the Bureau of Labor Statistics Consumer Price Index Inflation Calculator, accessed August 10, 2016, <u>http://data.bls.gov/cgi-bin/ cpicalc.pl.</u>
- Richard M. Ingersoll, "Teacher Turnover and Teacher Shortages: An Organizational Analysis," *American Educational Research Journal 38*, no. 3 (2001): 499–534.
- High-poverty public schools include those with 75% or more of students receiving free or reduced-priced lunches, and low-poverty schools include those with 34% or fewer students receiving free or reduced-priced lunches. Rebecca Goldring, Soheyla Taie, and Minsun Riddles, *Teacher Attrition and Mobility: Results From the 2012–13 Teacher Follow-up Survey* (NCES 2014–077) (Washington, DC: U.S. Department of Education, National Center for Education Statistics, 2014): 8.
- See, e.g., Elaine Allensworth, Stephen Ponisciak, Christopher Mazzeo, The Schools Teachers Leave, Teacher Mobility in Chicago Public Schools (Chicago, IL: Consortium on Chicago School Research, The University of Chicago Urban Education Institute, 2009); Dan Goldhaber, Lesley Lavery, and Roddy Theobald, "Uneven Playing Field? Assessing the Teacher Quality Gap Between Advantaged and Disadvantaged Students," Educational Researcher 44, no. 5 (2015): 293–307; U.S. Department of Education, A First Look, 2013–2014 Civil Rights Data Collection (Washington, DC: author, 2016), http:// www2.ed.gov/about/offices/list/ocr/docs/2013-14-first-look.pdf; U.S. Department of Education, Highly Qualified Teachers Enrolled in Programs Providing Alternative Routes to Teacher Certification or Licensure (Washington, DC: 2015), https://www2.ed.gov/rschstat/ eval/teaching/hqt-teacher-certification/report.pdf.
- National Center for Education Statistics, "Fast Facts." (Washington, DC: U.S. Department of Education, National Center for Education Statistics), accessed August 10, 2016, <u>http://nces.ed.gov/fastfacts/ display.asp?id=28</u>.
- See, e.g., Frank Adamson and Linda Darling-Hammond, "Funding Disparities and the Inequitable Distribution of Teachers: Evaluating Sources and Solutions," *Education Policy Analysis Archives* 20, no. 7 (2012): 1–46.
- 11. Jason A. Grissom, Samantha L. Viano, and Jennifer L. Selin, "Understanding Employee Turnover in the Public Sector: Insights from Research on Teacher Mobility," *Public Administration Review 76*, no. 2 (2015): 241–251; Susanna Loeb, Linda Darling-Hammond, and John Luczak, "How Teaching Conditions Predict Teacher Turnover," *Peabody Journal of Education 80*, no. 3 (2005): 44–70; Jean Stockard and Michael Bryan Lehman, "Influences on the Satisfaction and Retention of 1st-Year Teachers: The Importance of Effective School Management," *Educational Administration Quarterly 40*, no. 5 (2004): 742–771. For a list of studies from the 1980s and 1990s finding that teachers are more likely to quit when they work in

districts with low wages, see also, Frank Adamson and Linda Darling-Hammond, Speaking of Salaries: What It Will Take to Get Qualified, Effective Teachers in All Communities (Washington, DC: Center for American Progress, 2011).

- Bruce Baker, David G. Sciarra, and Danielle Farrie, *Is School Funding Fair? A National Report Card* (Newark, NJ: Education Law Center, 2015): 28, <u>http://www.schoolfundingfairness.org/National\_Report\_Card\_2015.pdf</u>.
- 13. Sylvia A. Allegretto and Lawrence Mishel, *The Teacher Pay Gap is Wider Than Ever* (Washington, DC: Economic Policy Institute, 2016), <u>http://www.epi.org/publication/the-teacher-pay-gap-is-wider-than-ever-teachers-pay-continues-to-fall-further-behind-pay-of-comparable-workers.</u>
- 14. Frank Adamson and Linda Darling-Hammond, Speaking of Salaries: What It Will Take to Get Qualified, Effective Teachers in All Communities (Washington, DC: Center for American Progress, 2011): 7.
- 15. Andrea Eger, "Teachers Struggle With Low Pay, Working Conditions," *Tulsa World*, September 21, 2015, <u>http://www.tulsaworld.com/</u> <u>news/education/teachers-struggle-with-low-pay-working-conditions/</u> <u>article\_19cf352a-3743-5026-b6de-78cc867fd39a.html</u>.
- 16. Every Student Succeeds Act, Section 1501.
- 17. Linda Darling-Hammond, Ruth Chung, and Fred Frelow, "Variation in Teacher Preparation: How Well Do Different Pathways Prepare Teachers to Teach?," *Journal of Teacher Education* 53, no. 4 (2002): 286–302.
- Richard Ingersoll, Lisa Merrill and Henry May, What Are the Effects of Teacher Education and Preparation on Beginning Teacher Attrition?, Consortium for Policy Research in Education, University of Pennsylvania, CPRE Report (#RR-82) (2014).
- 19. Richard Ingersoll, Lisa Merrill and Henry May, What Are the Effects of Teacher Education and Preparation on Beginning Teacher Attrition?, Consortium for Policy Research in Education, University of Pennsylvania, CPRE Report (#RR-82) (2014). See also, Lucinda Gray and Soheyla Taie, Public School Teacher Attrition and Mobility in the First Five Years: Results From the First Through Fifth Waves of the 2007–08 Beginning Teacher Longitudinal Study (Washington,DC: National Center for Education Statistics, U.S. Department of Education, 2015).
- 20. Christopher Redding and Thomas M. Smith, "Easy In, Easy Out: Are Alternatively Certified Teachers Turning Over at Increased Rates?," *American Educational Research Journal* (2016).
- 21. Katrina Woodworth, Jennifer Bland, Roneeta Guha, Patrick Shields, Marjorie Wechsler, Juliet Tiffany-Morales, and Victoria Tse, *The Status of the Teaching Profession 2009: Full Report* (Santa Cruz, CA: The Center for the Future of Teaching and Learning, 2009).
- Jesse Rothstein and Cecilia Elena Rouse, "Constrained After College: Student Loans and Early-Career Occupational Choices," *Journal of Public Economics* 95, no. 1 (2011): 149–63.
- 23. Anne Podolsky and Tara Kini, *How Effective Are Loan Forgiveness and Service Scholarships for Recruiting Teachers*? (Palo Alto, CA: Learning Policy Institute, 2016).
- Susanna Loeb, Demetra Kalogrides, and Tara Béteille, "Effective Schools: Teacher Hiring, Assignment, Development, and Retention," *Education* 7, no. 3 (2012): 269–304.
- 25. John P. Papay and Matthew A. Kraft, "Delayed Teacher Hiring and Student Achievement: Missed Opportunities in the Labor Market or Temporary Disruptions?," (2015): 25, <u>http://scholar.harvard.edu/</u><u>files/mkraft/files/papay\_kraft\_late\_hire\_and\_student\_achievement.</u> <u>pdf</u>; Nathan D. Jones, Adam Maier, and Erin Grogan, "The Extent of Late-Hiring and Its Relationship with Teacher Turnover: Evidence from Michigan," Society for Research on Educational Effectiveness (2011).
- Stacey A. Rutledge, Douglas N. Harris, Cynthia T. Thompson, and W. Kyle Ingle, "Certify, Blink, Hire: An Examination of the Process and Tools of Teacher Screening and Selection," *Leadership and Policy in Schools* 7, no. 3 (2008): 237–263; Marisa Cannata, Mollie

Rubin, Ellen Goldring, Jason A. Grissom, Christine Neumerski, Tim Drake, and Patrick Schuermann, "Using Teacher Effectiveness Data for Information Rich Hiring," In annual meeting of the American Educational Research Association, San Antonio, TX (2014), <u>http://principaldatause.org/assets/files/additionals/Data-Use-In-Hiring-2014.pdf.</u>

- 27. LPI analysis of the Schools and Staffing Survey (SASS), 2012, and the Teacher Follow-up Survey (TFS), 2013, from the Schools and Staffing Surveys, National Center for Education Statistics.
- 28. See Dan Goldhaber, Cyrus Grout, Kristian Holden, and Nate Brown, "Cross-State Mobility of the Teacher Workforce: A Descriptive Portrait," Center for Education Data & Research Working Paper #2015-5 (Seattle, WA: University of Washington, 2014); Cory Koedel, Jason A. Grissom, Shawn Ni, and Michael Podgursky, "Pension-Induced Rigidities in the Labor Market for School Leaders," Working Paper 67, National Center for Analysis of Longitudinal Data in Education Research (2012); Robert M. Costrell and Michael Podgursky, "Distribution of Benefits in Teacher Retirement Systems and Their Implications for Mobility," *Education 5*, no. 4 (2010): 519– 557; cited in Dan Goldhaber, Cyrus Grout, Kristian Holden, and Nate Brown, "Cross-State Mobility of the Teacher Workforce: A Descriptive Portrait," Center for Education Data & Research Working Paper #2015-5 (Seattle, WA: University of Washington, 2014).
- 29. Lillian Mongeau, "Teachers Wanted: Passion a Must, Patience Required, Pay Negligible," *Hechinger Report*, September 9, 2015, <u>http://hechingerreport.org/teachers-wanted-passion-a-must-patience-required-pay-negligible.</u>
- 30. Nicole S. Simon, Susan Moore Johnson, and Stefanie K. Reinhorn, "A Quest for 'The Very Best': Teacher Recruitment in Six Successful, High-Poverty, Urban Schools," Working Paper, The Project on the Next Generation of Teachers, Harvard Graduate School of Education (Cambridge, MA: 2015): 7, citing Susan Moore Johnson, Geoff Marietta, Monica C. Higgins, Karen L. Mapp, and Allen Grossman, Achieving Coherence in District Improvement: Managing the Relationship Between the Central Office and Schools (Cambridge, MA: Harvard Education Press, 2015).
- See Allison Atteberry, Susanna Loeb, and James Wyckoff, "Do First Impressions Matter? Improvement in Early Career Teacher Effectiveness," NBER Working Paper No. 19096 (Cambridge, MA: National Bureau of Economic Research, 2013).
- Richard M. Ingersoll and Michael Strong, "The Impact of Induction and Mentoring Programs for Beginning Teachers: A Critical Review of the Research," *Review of Educational Research* 81, no. 2 (2011): 201–233.
- 33. Richard M. Ingersoll and Thomas M. Smith, "Do Teacher Induction and Mentoring Matter?," NAASP Bulletin 88, no. 638 (2004): 28–40.
- 34. LPI analysis of the Schools and Staffing Survey (SASS), 2012, and the Teacher Follow-up Survey (TFS), 2013, from the Schools and Staffing Surveys, National Center for Education Statistics. These data are consistent with prior research conducted on the 2007-08 wave of SASS data, but suggest a trend toward decreased availability of induction in recent years. See Richard M. Ingersoll, "Beginning Teacher Induction: What the Data Tell Us," Phi Delta Kappan 93, no. 8 (2012): 47-51. But see, Steven Glazerman, Eric Isenberg, Sarah Dolfin, Martha Bleeker, Amy Johnson, Mary Grider, and Matthew Jacobus, Impacts of Comprehensive Teacher Induction: Final Results From a Randomized Controlled Study, Mathematica Policy Research, National Center for Education Evaluation and Regional Assistance, U.S. Department of Education (2010): xvi, which compared a more "comprehensive" mentoring and induction approach to the mentoring and induction typically offered in comparison districts and found no significant differences in retention rates.
- 35. Susan M. Kardos and Susan Moore Johnson, "New Teachers' Experiences of Mentoring: The Good, the Bad, and the Inequity," *Journal of Educational Change* 11, no. 1 (2010): 23–44.
- Donald Boyd, Pam Grossman, Marsha Ing, Hamilton Lankford, Susanna Loeb, and James Wyckoff, "The Influence of School Administrators on Teacher Retention Decisions," *American*

Educational Research Journal 48, no. 2 (2011): 303–333; Helen F. Ladd, "Teachers' Perceptions of Their Working Conditions: How Predictive of Planned and Actual Teacher Movement?," *Educational Evaluation and Policy Analysis* 33, no. 2 (2011): 235–261.

- 37. See Teacher Follow-up Survey (TFS), 2013, from the Schools and Staffing Surveys, National Center for Education Statistics; Vermont Working Conditions Survey (2013), <u>http://www.tellvermont.org</u> results; Thomas G. Carroll, *Policy Brief: The High Cost of Teacher Turnover*, Prepared for the National Commission on Teaching and America's Future (Washington, DC: 2007).
- LPI analysis of the Teacher Follow-up Survey (TFS), 2013, from the Schools and Staffing Surveys, National Center for Education Statistics.
- Susan Moore Johnson, Jill Harrison Berg, and Morgaen L. Donaldson, Who Stays in Teaching and Why: A Review of the Literature on Teacher Retention, The Project on the Next Generation of Teachers, Harvard Graduate School of Education (Cambridge, MA: 2005).
- Geoffrey D. Borman and N. Maritza Dowling, "Teacher Attrition and Retention: A Meta-Analytic and Narrative Review of the Research," *Review of Educational Research* 78, no. 3 (2008): 367–409.
- Neil D. Theobald, "An Examination of the Influence of Personal, Professional, and School District Characteristics on Public School Teacher Retention," *Economics of Education Review* 9, no. 3 (1990): 241–250; Jack Buckley, Mark Schneider, and Yi Shang, *The Effects* of School Facility Quality on Teacher Retention in Urban School Districts (Washington, DC: National Clearinghouse for Educational Facilities, 2004); Jean Stockard and Michael Bryan Lehman, "Influences on the Satisfaction and Retention of 1st-Year Teachers: The Importance of Effective School Management," *Educational Administration Quarterly* 40, no. 5 (2004): 742–771.
- 42. Einar M. Skaalvik and Sidsel Skaalvik, "Teacher Job Satisfaction and Motivation to Leave the Teaching Profession: Relations with School Context, Feeling of Belonging, and Emotional Exhaustion," *Teaching and Teacher Education 27*, no. 6 (2011): 1029–38; Susan M. Johnson, Matthew A. Kraft, and John P. Papay, "How Context Matters in High-Need Schools: The Effects of Teachers' Working Conditions on Their Professional Satisfaction and Their Students' Achievement," *Teachers College Record 114* (2012): 1–39.
- Kathleen M. Brown, Susan R. Wynn, "Finding, Supporting, and Keeping: The Role of the Principal in Teacher Retention Issues," *Leadership and Policy in Schools* 8, no. 1 (2009): 37–63, 55.
- Susan Moore Johnson, Finders and Keepers: Helping New Teachers Survive and Thrive in Our Schools (Indianapolis, IN: Jossey-Bass, An Imprint of Wiley, 2007).
- Susan M. Johnson, Matthew A. Kraft, and John P. Papay, "How Context Matters in High-Need Schools: The Effects of Teachers' Working Conditions on Their Professional Satisfaction and Their Students' Achievement," *Teachers College Record* 114, no. 10 (2012): 1–39.
- Lois Brown Easton, "From Professional Development to Professional Learning," *Phi Delta Kappan* 89, no. 10 (2008): 755. See also, Linda Darling-Hammond, *The Flat World and Education: How America's Commitment to Equity Will Determine Our Future* (New York, NY: Teachers College Press, 2010): 229; Karen Seashore Louis, Helen M. Marks, and Sharon Kruse, "Teachers' Professional Community in Restructuring Schools," *American Educational Research Journal* 33, no. 4 (1996): 757–798.

## **About the Authors**

Anne Podolsky is a Researcher and Policy Analyst on LPI's Educator Quality team. Her work includes having served as the co-author of reports on the impact of experience on teacher effectiveness and evidence-based interventions for school improvement. As an education lawyer and teacher by training, she has served in legal, research, and policy roles with a variety of organizations, including the John W. Gardner Center for Youth and Their Communities, the New York State Education Department, the Children's Advocacy Institute, and Palantir Technologies.

**Tara Kini** is a Senior Policy Advisor who co-leads LPI's Educator Quality and Policy teams, with a particular focus on California policy. She has co-authored several LPI reports, including serving as lead author of a comprehensive analysis of the impact of experience on teacher effectiveness, *Does Teaching Experience Increase Teacher Effectiveness? A Review of the Research.* Previously, she was a senior staff attorney with the civil rights law firm Public Advocates, and taught English and history in Bay Area public schools.

**Joseph Bishop** is a Senior Policy Advisor who leads LPI's Equitable Access and Resources team and is a member of the Educator Quality, Early Childhood Education, and State and Federal Policy teams. Previously, he served as director of policy with the National Opportunity to Learn Network; executive director of Opportunity Action; founding co-chair of the Coalition for Teaching Quality; director of strategic initiatives with the Partnership for 21st Century Learning; director of education for the National Association of Latino Elected & Appointed Officials Educational Fund; and was a governor-appointed member of the California Postsecondary Education Commission.

**Linda Darling-Hammond** is the Charles E. Ducommun Professor of Education Emeritus at Stanford University and President of the Learning Policy Institute. She has conducted extensive research on issues of educator supply, demand, and quality. Among her award-winning publications in this area are *What Matters Most: Teaching for America's Future; Teaching as the Learning Profession; Powerful Teacher Education*; and *Preparing Teachers for a Changing World: What Teachers Should Learn and Be Able to Do.* 

### **External Reviewers**

The full report upon which this research brief is based benefited from the insights and expertise of two external reviewers: Susan Moore Johnson, the Jerome T. Murphy Professor of Education at the Harvard School of Education; and Janice Poda, Ph.D., Consultant at the Council of Chief State School Officers and Learning Forward. We thank them for the care and attention they gave the report. Any remaining shortcomings are our own.

## **About the Learning Policy Institute**

The Learning Policy Institute conducts and communicates independent, high-quality research to shape evidence-based policies that support equitable and empowering learning for every child. Nonprofit and nonpartisan, the Institute connects policymakers at the local, state, and federal level with the evidence, ideas, and actions needed to strengthen the pre-k to grade-12 education system and address the complex realities facing public schools and their communities.

Research in this area of work is funded in part by the S. D. Bechtel, Jr. Foundation. Core operating support for the Learning Policy Institute is provided by the Ford Foundation, the William and Flora Hewlett Foundation, and the Sandler Foundation.c

More information is available at http://learningpolicyinstitute.org.



# Addressing the Teacher Shortage: What States Can Do

# **Overview**

Providing all students with excellent educators is one of the most important drivers of a well-functioning education system—a system that must prepare diverse students to participate in today's knowledge-driven economy. However, many states are facing a teacher shortage that threatens their ability to deliver a quality education to all children. Shortages are most severe in certain fields (special education, math, science, and bilingual education) and in high-poverty districts and schools, where students most need highly skilled teachers.

A recent surge in the demand for teachers, alongside a diminishing supply and ongoing high attrition rates, has left schools scrambling to staff classrooms.<sup>1</sup> These schools face a small number of undesirable options: increase

A recent surge in the demand for teachers, alongside a diminishing supply and ongoing high attrition rates, has left schools scrambling to staff classrooms. class sizes, cancel classes, or hire underprepared teachers. All of these stopgap solutions undermine the quality of education.

While it can be tempting for states to turn to short-term solutions to a teacher shortage, often by lowering the standards to become a teacher, such solutions can exacerbate the problem over the long haul. For example, if teachers are hired without having been fully prepared, the much higher turnover rates that result (from two to three times as high as for fully prepared teachers<sup>2</sup>) are costly in terms of both dollars spent on the replacement process

and decreases in student achievement. High turnover is costly to both students and districts, reducing student achievement and increasing district costs for replacement, which can run as much as \$20,000 per teacher.<sup>3</sup>

# What States Can Do

The Learning Policy Institute's report titled Solving the Teacher Shortage: How to Attract and Retain Excellent *Educators,* provides a comprehensive review of the research on teacher recruitment and retention policies. Based on this review, the authors identified sustainable state policies that can ease shortages while also prioritizing student learning and a strong teacher workforce.

To build a sustainable and high-quality teacher workforce, states can:

### Improve teacher preparation and reduce costs to enter the profession

- 1. Provide **service scholarships and loan forgiveness** programs to attract prospective teachers to the fields and locations where they are needed most.
- 2. Develop **teacher residencies**, which have been successful in recruiting talented candidates into high-need fields to work as paid apprentices to skilled expert teachers.
- 3. Create **local pipelines into the profession**, such as **high school career pathways** and **"Grow Your Own" models**, that recruit talented individuals from the community and support them in training to become teachers.

#### Strengthen hiring practices and personnel management

- 1. Set timelines and provide incentives for earlier budget decisions so that hiring processes can begin as early as possible. States can implement incentives to encourage state legislatures to pass budgets on time and teachers to declare their intent to resign or retire earlier in the school year.
- 2. Develop systems to **monitor teacher supply, demand, and turnover** so that incentives can be put in place to recruit and prepare teachers for the fields and locations where needed, and so that high attrition rates can be examined and addressed.
- 3. Reduce unnecessary barriers to entry for veteran teachers moving from other states by creating mechanisms such as cross-state pensions and portable benefit plans; developing reciprocity agreements with other states to attract mobile, out-of-state teachers; and investing in the design and implementation of online hiring platforms where teachers can easily identify the steps necessary to be hired in the state.

#### Provide quality mentoring and induction for beginning teachers

1. **Invest in high-quality induction and mentoring programs** that reduce beginning teacher attrition and increase their competence and effectiveness, leveraging ESSA Title II dollars.

#### Improve teachers' working conditions

- 1. **Invest in the development of high-quality principals** who learn to create productive, collaborative work settings important to retaining teachers by establishing strong preparation standards and investing in principal preparation programs that meet these high standards. Resources include ESSA's School Leader Recruitment and Support Program, which authorizes competitive grants to recruit and train principals for high-need schools, and ESSA's Title II optional 3% set aside to support principal and school leader training.
- 2. Survey teachers to assess the quality of the teaching and learning environment and to guide improvements.
- 3. Incentivize professional development strategies and the redesign of schools to **foster greater collaboration**.

#### **Increase teacher compensation**

- 1. **Increase teacher salaries** in schools and communities where salaries are not able to support a middle-class lifestyle and create salary incentives for accomplishments such as National Board Certification or taking on additional responsibilities.
- 2. **Use federal levers in ESSA** to provide low-income schools and districts with additional resources to attract and retain high-quality teachers.
- 3. Increase teachers' overall compensation by offering **housing incentives**, such as money for rent, relocation, and down-payment assistance as well as discounted homes and subsidized teacher housing. States also can fund research on how these types of creative compensation structures impact teacher recruitment and retention.

The full report can be found at https://learningpolicyinstitute.org/ product/solving-teacher-shortage.

#### Endnotes

- 1. Sutcher, L., Darling-Hammond, L., & Carver-Thomas, D. (2016). A coming crisis in teaching? Teacher supply, demand, and shortages in the U.S. Palo Alto, CA: Learning Policy Institute.
- Ingersoll, R., Merrill, L., & May, H. (2014). What are the effects of teacher education and preparation on beginning teacher attrition? Philadelphia, PA: Consortium for Policy Research in Education, University of Pennsylvania, CPRE Report (#RR-82).
- Carroll, T. G. (2007). The High Cost of Teacher Turnover. Washington, DC: National Commission on Teaching and America's Future.

## LEARNING POLICY INSTITUTE

1530 Page Mill Road, Suite 200 Palo Alto, CA 94304 (p) 650.332.9797 1301 Connecticut Avenue NW, Suite 500 Washington, DC 20036 (p) 202.830.0079 www.learningpolicyinstitute.org



# Addressing the Teacher Shortage: What Districts Can Do

Providing excellent educators for all students is one of the most important drivers of a well-functioning education system, one that must prepare diverse students to participate in today's knowledge-driven economy. However, many districts face teacher shortages that threaten their ability to deliver a quality education to all children. Although it can be tempting for districts to turn to short-term solutions to a teacher shortage, often by lowering the standards to qualify as a teacher, such solutions can exacerbate the problem over the long term. For example, if teachers are hired without being fully prepared, the resulting much higher turnover rates (from two to three times as high as for fully prepared teachers<sup>1</sup>) can cost districts up to \$20,000 per teacher in replacement costs<sup>2</sup> and hurt student achievement.<sup>3</sup>

The Learning Policy Institute's report Solving the Teacher Shortage: How to Attract and Retain Excellent Educators provides a comprehensive review of the research on teacher recruitment and retention policies. Based on this review, the authors identified sustainable district policies that can ease shortages while also prioritizing student learning and a strong teacher workforce. To build a sustainable and high-quality teacher workforce, districts can achieve the goals listed below through a variety of actions:

### Improve teacher preparation and reduce costs to enter the profession.

- 1. Develop **teacher residencies**, which have been successful in recruiting talented candidates into high-need fields to work as paid apprentices to skilled expert teachers. In partnership with local institutions of higher education, districts could develop teacher residencies by investing a portion of the funds they receive under Title II of the Every Student Succeeds Act (ESSA), as well as accessing funds under Higher Education Act (HEA) Title II and AmeriCorps.
- 2. Create **local pipelines into the profession**, such as **high school career pathways** and **"Grow Your Own" models**, which recruit talented individuals from the community and support them in training to become teachers.

### Strengthen hiring practices and personnel management.

- 1. Ensure **hiring decisions are made as early as possible**—with the best candidate pool and based on the best information possible. A productive process should allow school staff and candidates to assess their fit based on high-quality information, including teaching demonstration lessons and school visits in which candidates meet other teachers and staff.
- 2. Revise timelines for voluntary transfers or resignations so that hiring processes can take place as early as possible, ideally in the spring of the prior school year. Districts can implement incentives for teachers to submit their intent to resign or retire earlier in the school year and also require that the voluntary transfer process be completed earlier.
- 3. Develop strong partnerships with local teacher preparation programs that create pipelines to hiring.
- 4. Reduce unnecessary barriers to entry for veteran teachers moving from other districts by offering salaries commensurate with experience so that veteran teachers who want to transfer into the district do not lose salary credit.

#### Provide quality mentoring and induction for beginning teachers.

1. Invest in high-quality induction and mentoring programs that increase beginning teacher competence and effectiveness and also reduce attrition, leveraging ESSA Title II dollars.

### Improve teachers' working conditions.

- 1. Invest in the development of high-quality principals who learn to create the productive, collaborative work settings that are important to retaining teachers by investing in professional learning and training for principals. This might be done by using funds from ESSA's School Leader Recruitment and Support Program, which authorizes competitive grants to recruit and train principals for high-need schools.
- 2. Survey teachers to assess the quality of the teaching and learning environment and to guide improvements.
- 3. Incentivize professional development strategies and the redesign of schools to foster greater collaboration. Districts should consider updating school design, the allocation of resources, and scheduling in order to provide teachers with the time necessary for productive collaboration.

### Increase teacher compensation.

- 1. Increase teacher salaries in schools and communities where salaries are not able to support a middle-class lifestyle. Districts can negotiate salary structures that incentivize retention and can make compensation packages more competitive in the local labor market.
- 2. Use federal levers in ESSA to provide low-income schools with additional resources to attract and retain high-quality teachers. Districts can leverage the weighted student funding pilot program under ESSA to help equalize access to experienced, in-field, and expert teachers by using this funding flexibility on initiatives to attract and retain high-quality teachers in low-income schools and in programs serving English learners and special education students.
- 3. Increase teachers' overall compensation by offering housing **incentives**, such as money for rent, relocation, and down payment assistance as well as discounted homes and subsidized teacher housing. Districts should evaluate how these types of creative compensation structures impact teacher recruitment and retention.

# Conclusion

Recruiting and retaining excellent teachers is critically important for the success of future generations, especially for those living in underserved communities. Fortunately, decades of research on the factors that contribute to attracting and keeping teachers in the classroom can guide district strategies to meet this challenge. Local contexts will determine what set of research-based policies are most appropriate for a given district to ensure its teachers lead rather than leave the profession. A comprehensive set of policies is needed to address our emerging teacher shortage and to make certain every child is taught by a competent, committed teacher.

The full report can be found at https://learningpolicyinstitute.org/ product/solving-teacher-shortage.

#### Endnotes

- 1. Ingersoll, R., Merrill, L., & May, H. (2014). What are the effects of teacher education and preparation on beginning teacher attrition? Philadelphia, PA: Consortium for Policy Research in Education, University of Pennsylvania, CPRE Report (#RR-82).
- 2. Carroll, T. G. (2007). The high cost of teacher turnover. Washington, DC: National Commission on Teaching and America's Future. (Cost adjusted for inflation using the Bureau for Labor Statistics **Consumer Price Index Inflation** Calculator.)
- 3. Ronfeldt, M., Loeb, S., & Wyckoff, J. (2013). How teacher turnover harms student achievement. American Educational Research Journal, 50(1), 4-36.



LEARNING POLICY INSTITUTE

1530 Page Mill Road, Suite 200 Palo Alto, CA 94304 (p) 650.332.9797 1301 Connecticut Avenue NW, Suite 500 Washington, DC 20036 (p) 202.830.0079 www.learningpolicyinstitute.org